



## Overview

Argosy Healthcare Partners (“AHP”) is a lower middle market private equity firm dedicated to healthcare. AHP partners with entrepreneurial founders and talented management to build market leading platforms. AHP employs a thesis driven strategy where attractive healthcare segments are identified and relationships are built around those end markets in order to drive platform and bolt-on acquisitions. The success of AHP is defined by the strength of its relationships with all key healthcare constituents including founders, industry executives, sector experts, deal sources, and clinicians.

**AHP is a platform built for founder-owned companies to support their culture, reinvest in their business, and accelerate growth.**

### TARGET SEGMENTS

#### LIFE SCIENCES, PHARMA & MEDICAL DEVICES



Medical Device Outsourcing



Life Sciences Tools & Reagents

#### HOSPITALS, HEALTH SYSTEMS & PROVIDERS



Revenue Cycle Management



Healthcare Staffing

#### PAYOR & INSURANCE SERVICES



Cost Containment



Self-Insured Services

### INVESTMENT CRITERIA

**FOCUS AREA** US-Based Healthcare Services & Products

**STAGE** Founder-Owned

**STRUCTURE** Majority Control with Significant Rollover

**SIZE** \$1MM - \$3MM EBITDA

**EQUITY** Up to \$20MM or Larger with Co-Investment

**ENTERPRISE VALUE** \$10MM - \$30MM

### KEY DIFFERENTIATORS

1. Healthcare Exclusively
2. Acquire Sub-Scale
3. Operations Program
4. Back Emerging Leaders
5. Institutional Argosy Platform

To discuss new investment opportunities, please contact

**PAUL BARRETT**

Managing Partner

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### CURRENT PORTFOLIO



#### Specialty Care Management

Payor & Insurance Services

Dialysis Cost Containment

Lahaska, PA

Closed: February 2022



#### Hudson Robotics & Art Robbins Instruments

Life Sciences Tools & Reagents

Automated Liquid Handling

Springfield, NJ & Sunnyvale, CA

Closed: July 2022

**MISSION:** Partner with founder-owned healthcare companies and talented management teams to build market leading platforms. We seek to generate superior outcomes by conducting business the right way to support our employees, companies, investors, families, and community.

**VALUES/PRINCIPLES:** We lead with our core values of integrity, humility, transparency, respect, and drive, and in so doing, we are building an investment management team that is a trusted partner to healthcare founders and their employees.

### ARGOSY HEALTHCARE PARTNERS TEAM



**PAUL BARRETT**  
Managing Partner



**GREG MAYER**  
Principal



**RYAN NOON**  
Principal



**JOHN KIRWIN**  
Executive Chairman



**SARAH ROTH**  
CEO



**TRENT GLASSER**  
Associate

**ARGOSY  
CAPITAL**

**1990**  
FOUNDED

**\$3.2 Bn**  
ASSETS UNDER  
MANAGEMENT<sup>1</sup>

**5**  
INVESTMENT  
STRATEGIES

**16**  
TOTAL  
FUNDS

**60+**  
PROFESSIONALS

<sup>1</sup> Fair value of investments plus unfunded investor commitments as of March 31, 2023. Total AUM includes a portion of assets of an Argosy managed fund that invests approximately \$580 million in other Argosy private funds