



Overview

Argosy Healthcare Partners (“AHP”) is a lower middle market private equity firm dedicated to healthcare. AHP partners with entrepreneurial founders and talented management to build market leading platforms. AHP employs a thesis driven strategy where attractive healthcare segments are identified and relationships are built around those end markets in order to drive platform and bolt-on acquisitions. The success of AHP is defined by the strength of its relationships with all key healthcare constituents including founders, industry executives, sector experts, deal sources, and clinicians.

AHP is a platform built for founder-owned companies to support their culture, reinvest in their business, and accelerate growth.

TARGET SEGMENTS

LIFE SCIENCES, PHARMA & MEDICAL DEVICES



Medical Device Outsourcing



Life Sciences Tools & Reagents

HOSPITALS, HEALTH SYSTEMS & PROVIDERS



Revenue Cycle Management



Healthcare Staffing

PAYOR & INSURANCE SERVICES



Cost Containment



Self-Insured Services

INVESTMENT CRITERIA

FOCUS AREA	US-Based Healthcare Services & Products
STAGE	Founder-Owned
STRUCTURE	Majority Control with Significant Rollover
SIZE	\$1MM - \$3MM EBITDA
EQUITY	Up to \$20MM or Larger with Co-Investment
ENTERPRISE VALUE	\$10MM - \$30MM

KEY DIFFERENTIATORS

- 1. Healthcare Exclusively**
- 2. Acquire Sub-Scale**
- 3. Operations Program**
- 4. Back Emerging Leaders**
- 5. Institutional Argosy Platform**

To discuss new investment opportunities, please contact

PAUL BARRETT

Managing Partner

O: 484.588.6831 | M. 610.331.4362

pbarrett@argosyhp.com





Overview

CURRENT PORTFOLIO



Specialty Care Management

Payor & Insurance Services

Dialysis Cost Containment

Lahaska, PA

Closed: February 2022



Hudson Robotics & Art Robbins Instruments

Life Sciences Tools & Reagents

Automated Liquid Handling

Springfield, NJ & Sunnyvale, CA

Closed: July 2022

MISSION: Partner with founder-owned healthcare companies and talented management teams to build market leading platforms. We seek to generate superior outcomes by conducting business the right way to support our employees, companies, investors, families, and community.

VALUES/PRINCIPLES: We lead with our core values of integrity, humility, transparency, respect, and drive, and in so doing, we are building an investment management team that is a trusted partner to healthcare founders and their employees.

ARGOSY HEALTHCARE PARTNERS TEAM



PAUL BARRETT
Managing Partner



GREG MAYER
Principal



JOHN KIRWIN
Executive Chairman



SARAH ROTH
CEO

ARGOSY CAPITAL

..... **1990** **\$3.1 Bn** **5** **16** **60+**
 FOUNDED ASSETS UNDER INVESTMENT TOTAL PROFESSIONALS
 MANAGEMENT¹ STRATEGIES FUNDS

¹ Fair value of investments plus unfunded investor commitments as of June 30, 2022. Total AUM includes a portion of assets of an Argosy managed fund that invests approximately \$170MM in other Argosy private funds