

Overview

Since 1990, Argosy Private Equity has been partnering with motivated management teams to invest in companies with sustainable competitive advantages and growth prospects. Argosy can execute deals of varied sizes through an extensive network of partners, including senior lenders, mezzanine debt providers and equity investors.

- Management and leveraged buy-outs
- Corporate divestitures
- Generational transitions
- Recapitalizations
- Growth financings
- Minority recapitalizations

BY THE NUMBERS

\$740M AUM¹
 22 Professionals
 17 Average years of Partners working together
 4 In-house Operating Partners
0% Partner turnover since 1990²
5 Funds
120+ Portfolio Investments
12,000 Jobs created

¹Fair Value of investments plus unfunded investor commitments and SBA commitments as of December 31, 2020.

²One partner retired in 2007

NEW PLATFORM CRITERIA

Financial	Revenues of up to \$100 million EBITDA of up to \$10 million EBITDA margins of 10% or greater
Investment Structures	Equity plus structured solutions covering all junior capital needs
Investment Amounts	\$10 - \$25 million, with capacity to finance larger investments
Ownership	Control or minority positions
Investment Horizon	3 – 7 years
Geography	United States
Industry Focus	Business services and manufacturing with significant expertise in the following industries: <ul style="list-style-type: none"> • Aviation Services • Engineered Materials • Industrial Services • B2B Services • Industrial Electronics • Tech-Enabled Services • Business Franchising • Industrial Manufacturing • Transportation and Logistics

To discuss new investment opportunities, please contact:

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ARGOSY'S VALUE ACCELERATION METHODOLOGY

A complete toolkit for growing small businesses. The VAM™ process begins even before an investment is made. Argosy Private Equity Operating Partners collaborate closely with management teams to map out a value creation plan that spans the investment's full life cycle. VAM™ leverages a comprehensive library of lower middle market business tools to spur growth across three primary levers, revenue drivers, operational improvements and professionalization.



REPRESENTATIVE PORTFOLIO COMPANIES

Portfolio Companies actively seeking add-on opps.



Business Services
Nationally recognized brand of frozen treat stores



Business Services
Leading full-service, integrated solutions provider to the flatbed and specialized trailer industry



Engineered Materials
Vertically integrated manufacturer of maintenance-free, 100% recycled poly-resin outdoor furniture and accessories, capable of producing custom furniture in numerous colors



Industrial Services
Oil and gas services company



Business Services
Provider of cash management, electronic security, and physical security solutions.



Engineered Materials
Developer of healthcare products for ear, nasal and wound care applications.



Engineered Materials
Designer, manufacturer, and distributor of aerial delivery products for the defense and law enforcement communities



Industrial Services
Provider of turnkey maintenance services to the natural-gas power generation, petrochemical, medical, shipping, and manufacturing industries



Business Services
Provider of outsourced library management services



Business Services
Provider of wireless technology solutions to device manufacturers in commercial, government, consumer, agriculture, and industrial segments.



Business Services
Leading provider of inmate telephone services to small and medium-sized correctional facilities



Industrial Services
Supply chain management solutions company, which manufactures and services safety-related parts and components for the nuclear industry



Industrial Manufacturing
Designer and manufacturer of environmental systems and solutions for the odor control market



Industrial Manufacturing
A full-scale mold building, press manufacturing, and injection molding business based in Reed City, Michigan



General Manufacturing
A premiere manufacturer, direct-to-consumer marketer, and installer of high-end outdoor products.